

ARE YOU A PASSENGER OR DRIVER?



**RANDY DEVAULT
TRAINING COORDINATOR
MAINE MOTOR TRANSPORT ASSOCIATION**

WHO IS MMTA?

- **WE ARE A TRADE ORGANIZATION**
- **WE PROVIDE TRAINING**
- **WE PROVIDE PROFESSIONAL ASSISTANCE**
 - **DRUG & ALCOHOL PROGRAM**
 - **EMPLOYEE BENEFITS PROGRAM**
 - **DISCOUNT TOLL PROGRAM**
- **WE ARE RUN BY TRUCKERS FOR TRUCKERS**
- **WE ARE THE SPOKESPERSON FOR THE MAINE TRUCKING INDUSTRY SINCE 1946**



WHY ARE WE HERE?

- The number one issue in Maine's trucking industry is lack of professionals
- We have more professionals close to retirement than are entering the industry
- This creates long term opportunities for careers in the trucking industry



LIVE LIFE ON YOUR TERMS

DO YOU:

- Want to avoid spending the next 10+ years paying down college debt?
- Want to enter a market that has many career opportunities?
- Want to learn more?



DO YOU ENJOY...

- Seeing new places?
- Interacting with the latest in technology?
- Working with your hands?
- Collaborating in an office setting?



MORE OPPORTUNITIES THAN JUST DRIVING THE HIGHWAYS

- Local Driving
- Regional Driving
- Technician
- Freight Handling
- Office Support



FAST FACTS FOR MAINE



- **1 OUT OF EVERY 16 MAINE JOBS ARE IN THE TRUCKING INDUSTRY**
- **THERE ARE OVER 5,300 TRUCKING COMPANIES LOCATED RIGHT HERE**
- **98.7% OF ALL MANUFACTURED TONNAGE IS TRANSPORTED BY TRUCK**
- **TOTAL TRUCKING INDUSTRY WAGES PAID IN MAINE EXCEED \$1.6B**



PROFESSIONAL TRUCK DRIVING SALARIES



NATIONAL DEMAND IN TRUCK DRIVING

- **MEDIAN PAY IN 2020:** **\$48,710/YEAR**
 - **OR \$23.42/HOUR**
- **COLLEGE DEGREE NEEDED?** **NO**
- **ON THE JOB TRAINING?** **YES**
- **# OF OPENINGS?** **80,000 (AND GROWING)**

NOTE: THIS IS GENERAL DATA FOR ALL US TRUCK DRIVING JOBS. MAINE-SPECIFIC DATA WILL FOLLOW.

SOURCE: US DEPARTMENT OF LABOR



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BRINGING IT HOME TO MAINE

AVERAGE 2021 TRUCK DRIVER SALARIES BY TYPE:

- **OVER THE ROAD:** **\$59,592/YEAR**
- **REGIONAL:** **\$58,656/YEAR**
- **LOCAL DRIVER:** **\$51,948/YEAR**

SOURCE: MAINE DEPARTMENT OF LABOR



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NEWS CENTER MAINE

Truck Driver Shortage, February 2019



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NEWS CENTER MAINE 2019



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GO. YOUR WAY. EPISODE 2

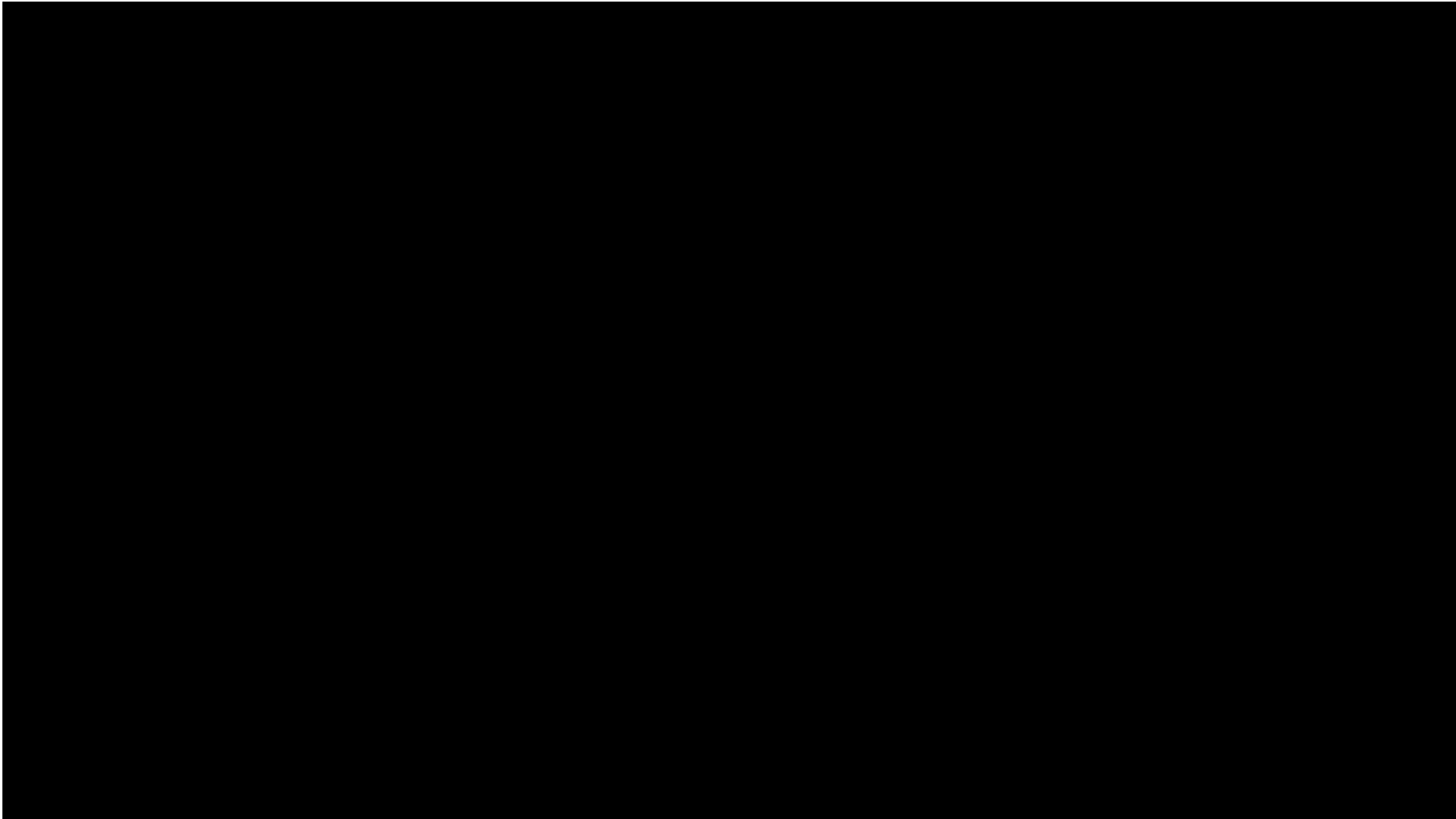
Greg & Haleigh | Hazmat | Fuel Delivery



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ISN'T THIS A GUY THING?



PROFESSIONAL TECHNICIAN SALARIES



BRINGING IT HOME TO MAINE

- **MEDIAN PAY IN 2021:** **\$55,874/YEAR**
 - **OR \$26.86/HOUR**
- **COLLEGE DEGREE NEEDED?** **NO**
- **ON THE JOB TRAINING?** **YES**
- **TYPES OF TECHNICIAN JOBS**
 - **DIESEL TECHNICIAN**
 - **WELDER**
 - **TIRE TECHNICIAN**
 - **TRAILER TECHNICIAN**

SOURCE: MAINE DEPARTMENT OF LABOR



GO. YOUR WAY. EPISODE 4

Josh & Caleb | Technicians



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TESTIMONY OF A TECHNICIAN



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CURRENT DEMAND IN FREIGHT HANDLING

- **MEDIAN PAY IN 2021:** **\$50,041/YEAR**
 - **OR \$24.06/HOUR**
- **COLLEGE DEGREE NEEDED?** **NO**
- **ON THE JOB TRAINING?** **YES**

SOURCE: MAINE DEPARTMENT OF LABOR



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HOW CAN MMTA HELP?



CDL TUITION ASSISTANCE

- **CHOOSE A QUALIFYING CDL SCHOOL HERE IN MAINE AND APPLY FOR A 0% INTEREST LOAN (MMTA)**
- **CDL SCHOOLS ACROSS THE STATE - FROM AROOSTOOK TO YORK COUNTY**
- **LEARN MORE AT GOYOURWAYMAINE.COM**



SCHOLARSHIP ASSISTANCE

- **JOHN W. AUSTIN MEMORIAL SCHOLARSHIP**
- **AWARDS UP TO 9 HIGH SCHOOL SENIORS WITH A ONE-TIME SCHOLARSHIP OF UP TO \$2,500/EACH**
- **OPENS JANUARY 1 & APPLICATIONS DUE BY MAY 1**
- **APPLY ONLINE AT [MMTA.COM/JWA](https://www.mmta.com/jwa)**



BENEFITS TO JOINING THE TRUCKING INDUSTRY

- **STUDENT DEBT ISN'T EVEN CLOSE TO COLLEGE**
- **HUGE DEMAND FOR WORKERS RIGHT HERE AT HOME**
- **GREAT STARTING SALARIES**
- **CHOICE OF TRAVELING THE COUNTRY OR STAY CLOSE TO HOME**
- **FINANCIAL AND PROFESSIONAL ASSISTANCE PROVIDED BY MAINE MOTOR TRANSPORT ASSOCIATION**



I'M INTERESTED! WHAT'S NEXT?

IF YOU'RE 16 YEARS OLD AND HAVE YOUR CLASS C DRIVER'S LICENSE:

- 1. GET YOUR COMMERCIAL DRIVER'S PERMIT**
- 2. GET EXPERIENCE BEHIND THE WHEEL**
- 3. APPLY FOR ROAD TEST**

FMI: WWW.GOYOURWAYMAINE.COM/EARN-YOUR-CDL



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WHERE CAN I LEARN MORE?

- **WWW.GOYOURWAYMAINE.COM**
- **WWW.MMTA.COM**
- **FACEBOOK: @GOYOURWAYMAINE**

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